


| | | |
|---|--------------------|---|
|  | Questionnaires | SOLUS sprl 22 Av. des Hirondelles B-1780 Wemmel T : 02 712 95 55 F : 02 712 95 59 solus@skynet.be |
| | Service-bureau | |
| www.snap-benelux.be | MS Office training | www.solus.eu |

Pricing for Snap service bureau activities (not including 21% VAT)

january 2007

Questionnaire : design and reporting of Results

| | | | | | | | | | | | | | |
|--------------|---------|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
| Per question | 15.00 € | Number of Variables (questions) | | | | | | | | | | | |
| | | 10 | 15 | 20 | 25 | 30 | 35 | 40 | 45 | 50 | 55 | 60 | |
| | | 150 | 225 | 300 | 375 | 450 | 525 | 600 | 675 | 750 | 825 | 900 | |

Data Entry

| | | | | | | | | | | | | | |
|----------------|--------|------------------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--|
| Per respondent | 0.30 € | Number of Respondents | | | | | | | | | | | |
| | | 100 | 150 | 200 | 250 | 300 | 350 | 400 | 450 | 500 | 550 | 600 | |
| | | 30.00 | 45.00 | 60.00 | 75.00 | 90.00 | 105.00 | 120.00 | 135.00 | 150.00 | 165.00 | 180.00 | |

Pricing

There are 2 elements in the Price calculation

1. The design of the questionnaire and the reporting of the Results
Price: 15 € per 'Question' (i.e. per Variable). See the Example on our website which explains the notion what a 'question' is
2. The entry of the data (over Internet).
Price : 0,30 € per Respondent

Minimum billing amount per project is : 300 €

Projects out of the range described above, require specific analysis with the client, leading to a bespoke quotation.

All prices are 21% VAT exclusive

Remarks:

- supplement for a second language : + 50% per additional language for item 1.
- when data have to be entered manually, a specific quotation will be produced

Project phasing

1. Order

This pricing supposes all communication regarding the project can be done by phone and email.
The customer supplies the questions in Word format.
Should a visit be necessary, it will be invoiced at a fixed price of 200 € (in Belgium).

2. Survey

The customer himself sends out the invitations to the respondents (by email containing a hyperlink to the questionnaire, residing on a public website or intranet)
The questionnaire may reside either on our website (2 to 3 weeks) or on the customer's server.
If need be, we can organize the email invites for the customer (at an additional cost)

3. Reporting

The reporting includes :
- tables and graphs contained in a .snr file, which can be consulted/copied/printed using the (free) Viewer.
- all 'raw' data will be supplied in an Excel-file.
All these files will be sent by email to the customer.

4. Invoicing

Is done at the moment of the publishing of the questionnaire on the web site (15 days payment terms)